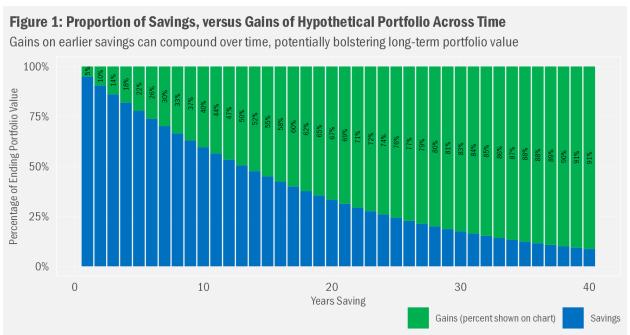
Save Long and Prosper

With savings, every little bit counts. In our view, one should focus on regular contributions to investment portfolios to build an asset base, in turn allowing investment gains to compound over time and further bolster accumulated assets. In addition to the notion that even small amounts of savings, when invested according to a disciplined strategy, may grow substantially over time, we think the following additional thoughts are important for savers to consider:

- The compounding of returns may add to the proportion of portfolio assets that earlier savings and gains on those savings helped build
- And those compounded gains in absolute dollar terms may become increasingly large with time
- Seemingly small changes in long-term returns can have a relatively outsized impact on the eventual value of an investment portfolio

Savings are Good...

To demonstrate the potential power of a regular savings and investment plan, we created a hypothetical portfolio built using \$100 per month in savings that's invested at an annualized return equal to that achieved by an index reflecting a 60/40 mix of equity and fixed income over the past 40 years. Past performance is not indicative of future performance and one cannot invest in an index, but we think the long-term return of 10.0% achieved by that index sets a reasonable basis for this demonstration. To start the discussion, we show in Figure 1 the proportion of accumulated portfolio value achieved by savings, versus the value achieved by having theoretically invested those savings. After 5 years of savings, the investment gains represent just a bit over a fifth of the portfolio. Not much, but still meaningful. But if one leaves those savings invested, they, too, may grow as returns "compound" over time. After 25 years, those gains represented three-fourths of the portfolio in this hypothetical scenario, a proportion that continued to grow.



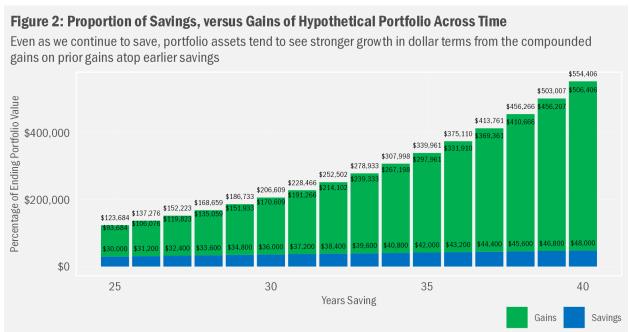
The chart assumes a hypothetical monthly return equal to the long-term annualized return of 10.0% calculated from an index comprised of 60% S&P 500 Index and 40% Bloomberg Bloomberg 1-5 Year Government/Credit Index, rebalanced quarterly from 07.31.82 to 07.31.22. Indexes are unmanaged. One cannot directly invest in an index. Index performance reflects the reinvestment of dividends, but does not reflect the expenses associated with the management of an actual portfolio. Please see additional important information regarding indexes at the end of this report. Past performance is not indicative of future results. Investing in securities involves risk, including risk of losing some or all the invested capital. There is no guarantee that any investment or investment strategy will achieve its objective. SOURCE: SRCM using data from Bloomberg

SAM Commentary SAM

...Gains on Savings Even Better

The longer one can save, the longer those gains may compound and the potentially larger the portfolio may become, even as the savings rate might remain relatively small. It's helpful to think about the extra years of savings as being added at the end of the accumulation phase, rather than at the beginning. And that's because the later years are when compounding can prove most impactful in terms of absolute dollars. To see how the math works we can break up each month of savings into its own "portfolio". The first \$100 had most of forty years to grow at that near 10% annualized rate, eventually expanding to be worth \$4,472. The second month of \$100 savings grows at that same rate for 478 months to \$4,437. And so on, all the way to month 480, by which time the \$48,000 in savings may have grown to a considerably larger sum.

Picking up where we left off in Figure 1, we show the absolute dollar amounts of that hypothetical portfolio built from savings of \$100 per month. The substantial boost to long-term growth from compounded returns shows up even more starkly in this view, which includes the hypothetical portfolio value at the end of each year. From a comparatively small \$48,000 in total savings, all that compounding of returns in this demonstration results in subsequent gains of more than half a million dollars.



Assumes \$100 per month in savings. The chart assumes a hypothetical monthly return equal to the long-term annualized return of 10.0% calculated from an index comprised of 60% S&P 500 Index and 40% Bloomberg Bloomberg 1-5 Year Government/ Credit Index, rebalanced quarterly from 07.31.82 to 07.31.22. Indexes are unmanaged. One cannot directly invest in an index. Index performance reflects the reinvestment of dividends, but does not reflect the expenses associated with the management of an actual portfolio. Please see additional important information regarding indexes at the end of this report. Past performance is not indicative of future results. Investing in securities involves risk, including risk of losing some or all the invested capital. There is no guarantee that any investment or investment strategy will achieve its objective. SOURCE: SRCM using data from Bloomberg

But at What Rate of Return?

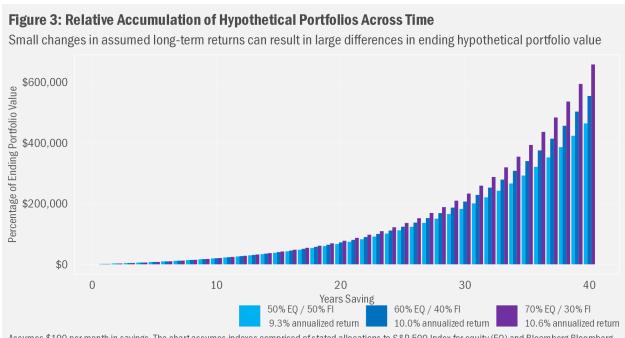
We've made several critical assumptions so far that may or may not apply to any individual's personal financial situation. We first assumed a \$100 per-month savings rate. That could be more or less affordable for certain folks. We then assumed that savings rate held steady for 40 years. That's perhaps an even more hard-to-fit assumption, as we would normally assume excess "savable" funds are likely to vary through time, as would the desire to actually stash away those funds in an investment portfolio. We in turn assumed those funds remained invested throughout the time frame at a steady rate of return that almost assuredly won't be experienced by any individual investor over the next 40 years.

SAM Commentary SAM

Still, such assumptions allow us to demonstrate the math that we think can be helpful as individuals think about savings for future financial goals. As one can see from the above charts, the more critical variable in the math with regard to the eventual outcome of the savings and investment plan is the rate at which one assumes those savings grow over time. And given the power of compounding, even small differences in the assumed rate of return can have a grand impact on eventual portfolio value. When we calculated data for the charts above, we assume the returns from a "blended" index that combines the returns from an equity index, the S&P 500, and a bond index, the Bloomberg 1-5-Year Government Credit Index, with the former representing 60% of the blend and the latter the remaining 40%. Again, that historical return approximated 10% per year for the past 40 years. Most of that return came from the equity side: the S&P 500 Index posted an annualized return of 12.3% over the past four decades, while that bond index returned a relatively tamer 5.7% per year.

We should highlight that "tamer" bit. Regular readers will know that we often revisit the idea that all investing carries risk and that investing in stocks tends to be risker than investing in bonds. So, the higher return that stocks achieved arrived only via a much more tumultuous path than did the lower return seen by bonds. And that fact is among the reasons we combine stocks and bonds in a portfolio: the bonds can offset the relatively risker stocks, resulting in a lower expected return, but also a lower expected depth and duration of loss. We did so for this very exercise and see that the long-term return of 9.3% for a 50/50 mix of stocks and bonds was a bit lower than that for the 60/40 mix. And the 70/30 mix saw a bit higher return at 10.6%.

Those differences of less than a percentage point might not seem like much, but those seemingly small differences can result in rather large gaps in long-term hypothetical value of an investment portfolio. Figure 3 demonstrates that potential difference. The potential for more sizeable long-term growth of portfolio assets from judiciously taking on incremental risk where one's financial situation and tolerance for that risk allow is another reason we emphasize that balance of risk and return in our conversations as we seek to assist clients achieve financial goals.



Assumes \$100 per month in savings. The chart assumes indexes comprised of stated allocations to S&P 500 Index for equity (EQ) and Bloomberg Bloomberg 1-5 Year Government/ Credit Index for fixed income (FI), rebalanced quarterly from 07.31.82 to 07.31.22. Indexes are unmanaged. One cannot directly invest in an index. Index performance reflects the reinvestment of dividends, but does not reflect the expenses associated with the management of an actual portfolio. Please see additional important information regarding indexes at the end of this report. The chart assumes indexes comprised of stated allocations to S&P 500 Index for equity (EQ) and Bloomberg Bloomberg 1-5 Year Government/Credit Index for fixed income (FI), rebalanced quarterly from 07.31.82 to 07.31.22. SOURCE: SRCM using data from Bloomberg

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